Profile

Name: G.Santosh Kumar

Father's Name: G.Bheem Narsimulu

Date of Birth: 16/01/1982 **Place of Birth:** Mahabubnagar

Social Status: Hindu
Marital Status: Married
Nationality: Indian

Languages known: English, Telugu, Hindi

Email id:chinna.mar21@gmail.com

Phone: 8121794808



1. Educational Qualifications (starting with highest degree obtained) :

Sl. No.	Examination/ Degree	Name of Board/University	Percentage of marks/Grade	Discipline/Subject(s)	Year of Passing /
1	M.Phil	Sri Venkateshwara University	62%	Management	Award 2009
2	MBA	Palamuru University	69%	Marketing/HR	2013
3	MBA	Osmania University	59%	HR/Marketing	2005
4	BCA	Osmania University	70%	Computer Applications	2003
5	Intermediate	Board of Intermediate	65%	Botany, Zoology, Physics, Chemistry	1999
6	10 th	CBSE	48%	English, Telugu, Social sciences, science, Mathematics	1997

2. Title of Ph.D. Thesis:

(i) Date & Year of awarded		
(I) Date & Teal of awarded		

3. Whether Qualified UGC/CSIR/JRF/SET: <u>UGC NET</u> Qualifying date of test: <u>21/10/2013</u>

4.Details of Employment (in chronological order starting with most recent)

Sl. No.	Name of the Employer	Status of the	Post	Period of	Pay	Nature
		Institute/University	held/Designation	Employment	band/Scale	of
		(Govt./Quasi			and Grade Pay	Duties
		Govt./Autonomous/Pr				
		ivate)				
1	Palamuru University PG	Government	Academic	26/11/2015 to	22700/-	Contrac
	centre, Kollapur		Consultant	tilldate		tual
2	Sri Visveswaraya Institue of	Private Engineering	Associate Professor	1/07/2013 to	15000/-	
	Technology and Science	College		25/11/2015		Full
						Time
3	Vivekanada College of	Private College	Assistant Professor	10/06/2006 to	14000/-	Full
	Computer Sciences			27/07/2011		Time

5. Experience:	
(i) Teaching <u>9</u> Years <u>4</u> months	
(ii) Research (Excluding M.Phil./Ph.D. Research)	Years
(iii) Total: Years	

6. Details of Research Experience:

Sl. No.	Position	Institution	Country	Period	Project	Funding
110.						

7. Academic Experience:

Sl.No.	Post held	Organization	Period	Remarks
1	Academic Consultant	Palamuru University PG centre,	26/11/2015 to	
		Kollapur	tilldate	
2	Associate Professor	Sri Visveswaraya Institue of	1/07/2013 to	
		Technology and Science	25/11/2015	
3	Assistant Professor	Vivekanada College of	10/06/2006 to	
		Computer Sciences	27/07/2011	

8. Administrative Experience:

Sl.No.	Name of Post	Name of the University	Duration	Duration	
			From	To	
1	HOD	Sri Visveswaraya Institute of Technology and Science	1/07/2013	25/11/2015	2 years

9.Invited Talks in Conference / Seminar / Workshop:

Sl.No	Name of conference / Seminar / Workshop	Delivered Topic	Name of the Organization	Level (State/ National/Internat ional)

10. Publications:

Sl.No.	Type of Publication (Books/Research papers/Articles in journals/Research Article)	ISSN/ ISSB	Publisher	Published/ Accepted	Communica ted
1	Articles in journals	ISSN No 2319- 5614	Journal of Business Management & Social Sciences Research (JBM&SSR)	Published	
2	Articles in journals	ISSN No:0976- 4208	Osmania Journal of Management	Published	
3	Articles in journals	ISSN:2277- 9655	International Journal of Engineering Sciences & Research Technology (IJESRT)	Published	
4	Articles in journals	ISSN No: 2319- 5614	Journal of Business Management & Social Sciences Research (JBM&SSR)	Published	
5	Articles in journals	ISSN 2231- 5756	International Journal of Research in Commerce, IT and Management, (IJRCM)	Published	
6	Articles in journals	ISSN 2278-3091	International Journal of Advanced trends in computer science & Engineering	Published	
7	Articles in journals	ISSN 2321-3191	Business Sciences International Research Journal.	Published	
8	Articles in journals	ISSN: 2231- 5381	International Journal of Engineering Trends and Technology (IJETT)	Published	
9	Articles in journals	ISSN:2348-4748	International Journal of Ethics in Engineering & Management Education (IJEEE)	Published	

11.Paper Presentations in Conference / Seminar / Workshops:

Sl.No.	Paper Title	Title of Conference / Seminar/Workshop	Presentation Type	Remarks
1	A study on use of transport for trade by Dravidians in Ancient times	Multi lingual International Conference on Ethical values as revealed in Dravidian Literature	Presented	
2	CRM: Its role in redefining the Business Strategy	National Conference on "New Era Marketing Challenges	Presented	
3	Role of Andhra Pradesh Dairy Development Co-Operative Federation in Rural Economic Development	International Conference on Emerging Trends in Engineering and Management	Presented	
4	An Insight into growth of online retailing in India	National Conference on Emerging strategies for sustainable competitive advantage in the 21st Century	Presented	
5	Online Marketing a modern approach for advertising by Business Firms	National Seminar on "Modern Management Practices – A Paradigm Shift	Presented	
6	Marketing of Educational Services: A study on Educational Consultants of India	Marketing of Services: Challenges in the era of Globalization	Presented	
7	Role of mediators in the marketing of Agricultural products	National Seminar on "Farmers Suicides: Causes, Consequences and Preventive Measures	Presented	

12. Training Courses / FDP Refresh Courses / Orientation Courses:

Duration & Position	Institution	Nature of the work done
7 th June to 30 th June 2016	Palamuru University	Participated In Teacher Orientation Programme
23 rd June to 07 July 2015	JNTUH	FDP on Entrepreneurship
Two days & Trainee	from 27 th Nov 2015 to 28 th Nov 2015 jointly Organized by Counselling & P.D. Training Center, Hyderabad	work shop on " You & Me "

and Palamuru University , Mahabubnagar.	

13. Full Length Papers in proceedings of Conferences (National / International)

Title of the book/chapt ers published	Title of the paper	Title of the procee dings of the confer ence	Name of the conference	National / internati onal	Year of publi catio n	ISBN/I SSN numbe r of the procee ding	Name of the publisher
Ethical values as revealed in Dravidian Literature	A study on use of transport for trade by Dravidians in Ancient times		Multi lingual International Conference on Ethical values as revealed in Dravidian Literature	Internati onal Confere nce	2016	978- 93- 81992- 40-1	Elagiri Muththa mil Manaram
Emerging strategies for sustainable competitive advantage in the 21st Century	An Insight into growth of online retailing in India		National Conference on Emerging strategies for sustainable competitive advantage in the 21st Century	National Confere nce	2016	978- 93- 83241- 87-3	Archers and Elevators publishin g house
Farmers Suicides: Causes, Consequen ces and Preventive Measures	Role of mediators in the marketing of Agricultural products		National Seminar on "Farmers Suicides: Causes, Consequences and Preventive Measures	National seminar	2016	978- 93- 85132- 11-7	Vaagdevi Publisher s
Strategic Quality Manageme nt: "Strategic Quality Manageme nt-Issues and Perspective s	Quality of Educational Tools: Inventions from Traditional to Technological Era		National Conference on Strategic Quality Management: "Strategic Quality Management- Issues and Perspectives	National Confere nce	2013	978- 93- 5097- 601-2	Himalaya publishin g House

Sl.No	Project Title	Subject/Area of Research Project		Date of Commence ement	nc Co	Date of Complet ion	Proj cost (Fui		Name of Sponsoring Agency	
5.Paten							, -			
Sl.No.	Subject Area		Details of Patents (please give proof)							
	ils of travel(s) ab									
` '	Countries visited Duration	1	:							
. ,) Purpose		:							
	nars / Conferen									
Sl. No.	Source of Funding		Seminar Title		I	Duration			State/Na tional /Internat ional	
18. Rese	arch Guidance									
Sl.No.	Name of the Degree (M.Phil./Ph.D.)		Name of University		Title / Top Research		e of	Submitte Awardee		Student Reg.No.
19. Deta	ails of Editorial	Board M	ember s	hip in Jou	ırnals:					
20. Det	ails of Members	hip in Pr	ofession	al/Acader	nic bodi	es/Soc	ieties			

Declaration:

I hear by declare that the above information given by me is true, complete and correct in the best of my knowledge and belief and that nothing has been concealed or distorted thereof.

Date: 21/12/2017

Signature

Name: G. Santosh Kumar